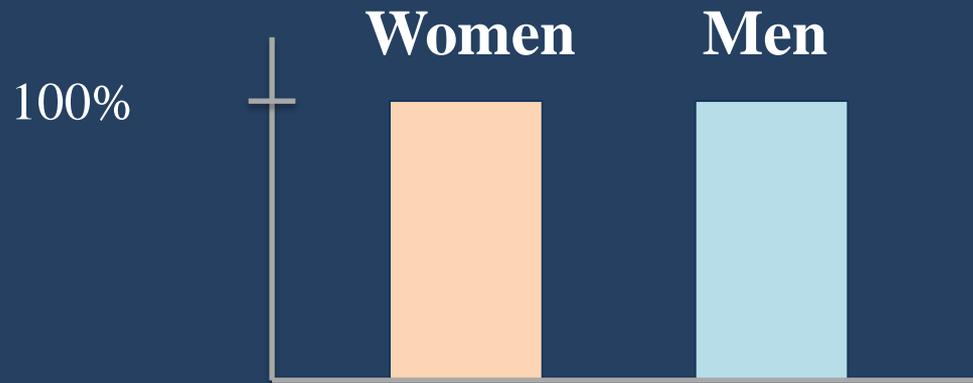
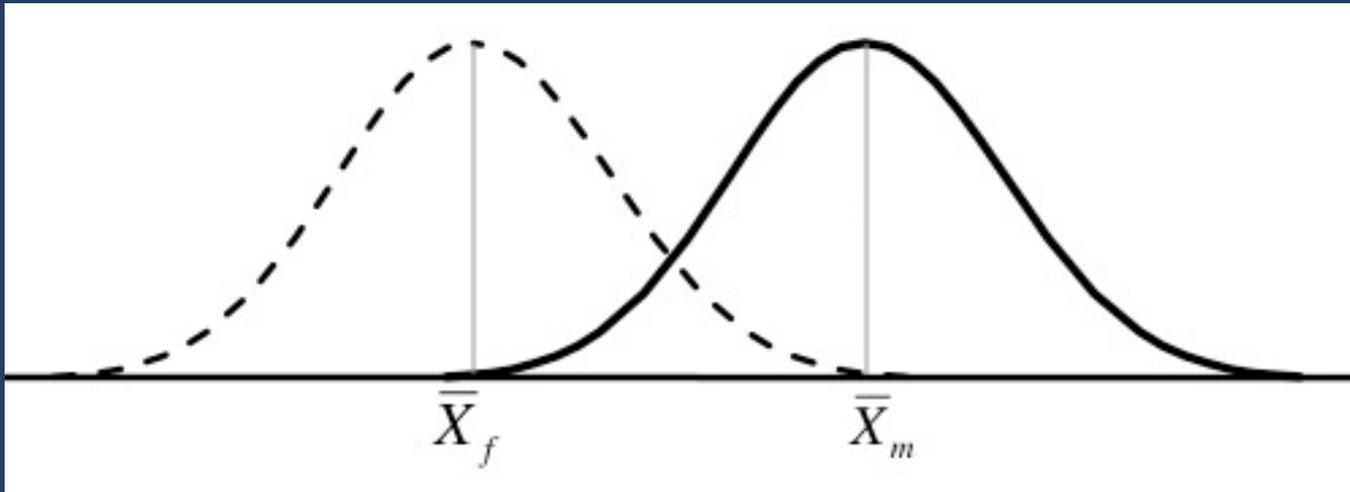


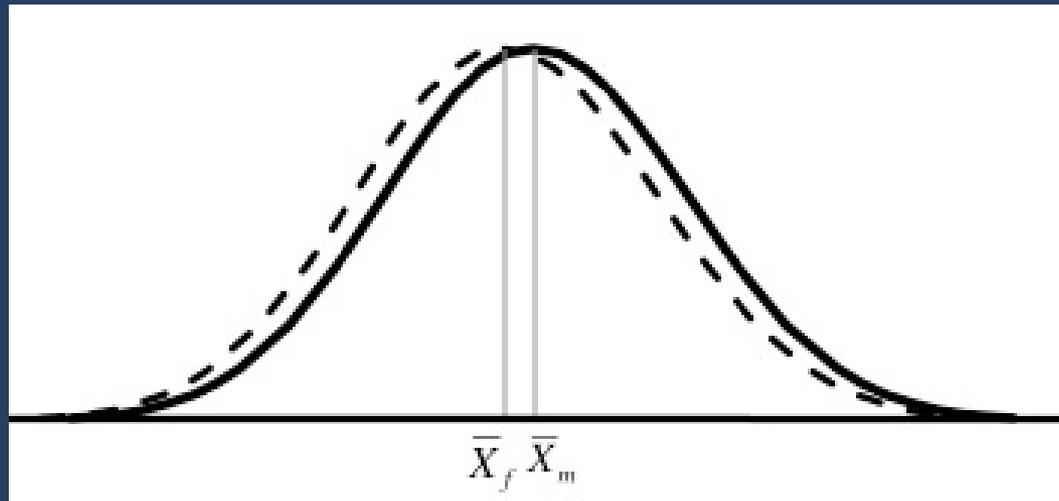
*“Gender-specific”
suggests*



Categorical difference



$d \cong 2.60$ (heights)



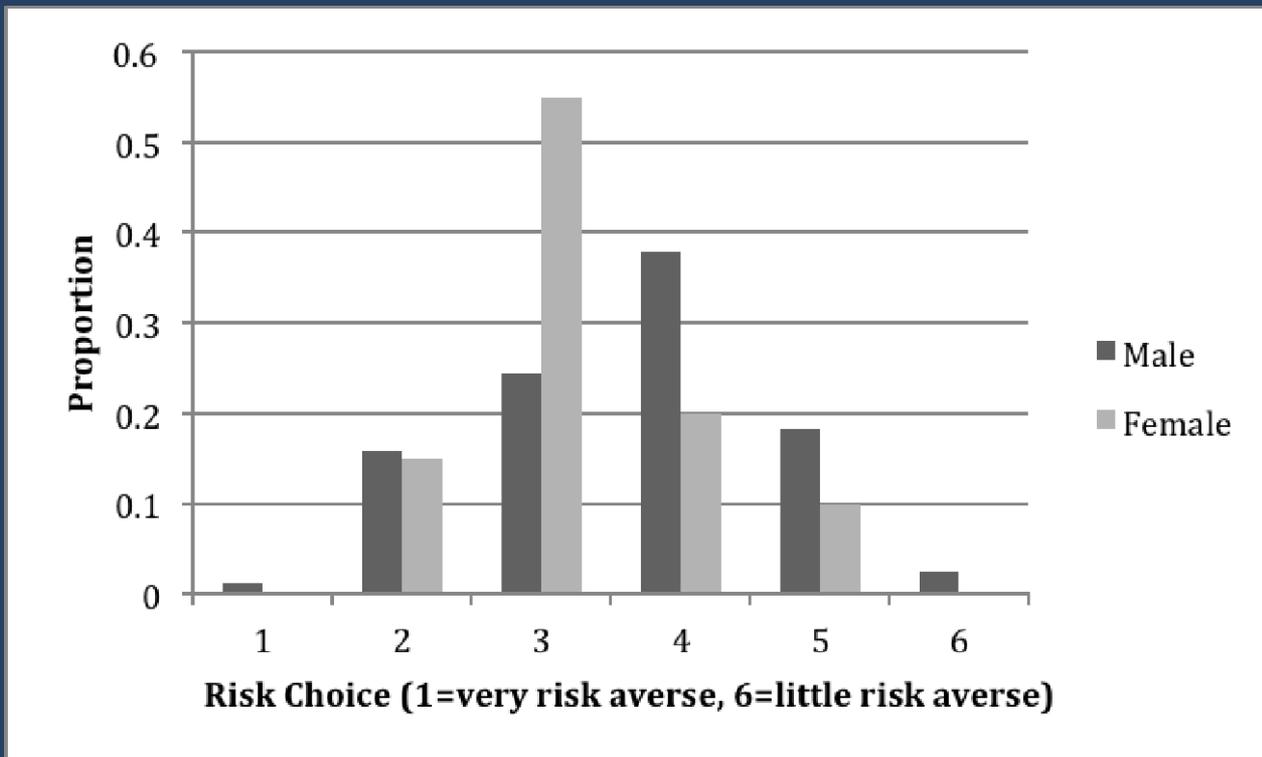
$d \cong 0.35$

TABLE 1

Magnitudes of Male vs. Female Differences and Similarities Related to Risk

| Author(s) | Cohen's d | Index of Similarity |
|--|--------------------|---------------------|
| Harris, Jenkins, et al., 2006 | -.34 to NSS to .74 | — |
| Fehr-Duda, De Gennaro, et al., 2006 | -.25 to NSS to .49 | — |
| Barber and Odean, 2001 | -.09 to .26 | — |
| Barsky, Juster, et al., 1997 | — | .98 |
| Arano et al, 2010 | NSS | — |
| Bernasek and Shwiff, 2001 | NSS | .87 |
| Lindquist and Save-Soderbergh, 2011 | NSS | — |
| Holt and Laury, 2002 | NSS to .37 | .83 to .86 |
| Booth and Nolen, 2012 | NSS to .38 | .84 |
| Beckmann and Menkhoff, 2008 | NSS to .46 | .67 to .91 |
| Dohmen, Falk, et al., 2011 | NSS to .48 | .80 to .88 |
| Olsen and Cox, 2001 | NSS to .65 | .60 to .86 |
| Meier-Pesti and Penz, 2008 | NSS to .85 | — |
| Powell and Ansic, 1997 | .06 to .17 | .90 to .93 |
| Sunden and Surette, 1998 | .08 to .16 | .95 to .96 |
| Finucane, Slovic, et al., 2000 | .11 to .33 | .86 to .93 |
| Kahan, Braman et al., 2007 | .15 to .36 | — |
| Eriksson and Simpson, 2010 | .19 to .22 | .89 to .91 |
| Hartog, Ferrer-i-Carbonell, et al., 2002 | .22 to .29 | .85 to .96 |
| Borghans, Golsteyn, et al., 2009 | .32 to .55 | — |
| Eckel and Grossman, 2008 | .55 to 1.13 | .60 to .80 |

Meta-analysis



$d \cong 0.4$

Confirmation Bias:

- Differences in means were only statistically detectable in 1 out of 4 countries studied.
- Yet the article claims “a victory for gender difference” and suggests that female investors be paired with female investment advisors.

“Is risk behavior gender-specific?”

No

- A meta-analysis of over fifty empirical studies of gender and financial risk shows that sometimes researchers find a statistically detectable difference in mean scores by gender in the direction predicted by stereotypes...but also, often, do not.
- Even when a study does find that the *average* man takes more risks than the *average* woman, the size of this difference is always trivial in comparison to the differences between men and *other men*, and between women and *other women*.
- The connection between sex and risk preferences is extremely weak ($d=.13$). Men and women are far more similar than different.
- The widespread belief that “women are more risk-averse than men” is rooted in sexist stereotypes and encouraged by an inadequate grasp of statistics, misleading use of language, and confirmation and publication biases.

“Would a balanced gender mix in policy institution make for better decisions?”

Yes

- This is *not* because individual women “bring something different” to male-dominated leadership groups. They do not.
- However, the fields of economics and finance have long been cognitively associated not only with male leadership but also with “macho” traits such as risk-taking and competitive individualism.
- Discarding both the social and the cognitive bias would allow a more comprehensive set of human traits and interests—including concerns with safety and trustworthiness—to be appreciated by all leaders.

References

- Julie A. Nelson (2018) *Gender and Risk-Taking: Economics, Evidence, and Why the Answer Matters*. New York: Routledge.
- Julie A. Nelson (2014) 'The power of stereotyping and confirmation bias to overwhelm accurate assessment: The case of economics, gender, and risk aversion', *Journal of Economic Methodology* 21(3), 211-231.