## PRICE SETTING FREQUENCY AND THE PHILLIPS CURVE<sup>1</sup>

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## OUTLINE OF THE PRESENTATION

## **1** Motivation

- 2 An extended NK model
- **3** The asymmetric Phillips curve
- 4 Fitting micro and macro data with a small NK model

#### **5** Conclusion

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#### 5 Conclusion

1. Well established fact that NK models struggle to fit the shifts in the Phillips curve:

 $\hat{\pi}_t = \beta(\chi) \mathbb{E}_t \hat{\pi}_{t+1} + \kappa(\theta, \chi, \cdot) \hat{y}_t + \chi \hat{\pi}_{t-1} + \varepsilon_t^s$ 

- 2. Solving the missing deflation and inflation in NK models:
   higher Calvo => stickier prices / flatter NKPC (Del Negro et al., 2015);
  - large autocorrelated cost-push shocks and indexation (Fratto and Uhlig, 2020; King and Watson, 2012);
- 3. We end up explaining inflation with shocks on inflation ....

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#### ▶ Literature focuses on:

- ▶ **non-linear** effects (Harding et al., 2022);
- exogenous shift in price stickiness (Davig, 2016; Fernández-Villaverde and Rubio-Ramírez, 2007);
- change in price updating behaviour (Del Negro et al., 2020; Costain et al., 2022).

▶ Point of departure, a combination of all of that:

► => endogenous time-varying price-setting frequency  $\theta_t$ .

MOTIVATION FOR TIME VARIATION IN THE CALVO I

- The Calvo probability  $0 < \theta < 1$  can be interpreted as the exogenous share of unchanged prices at one period.
  - ▶ It is assumed to be a structural parameter (Fernández-Villaverde and Rubio-Ramírez, 2007), yet the estimated value has moved from  $\theta \simeq 0.75$  to  $\theta \simeq 0.9$  with post 2008 samples?
- Micro-data contradicts the static Calvo assumption (Blinder et al., 1998; Klenow and Kryvtsov, 2008; Nakamura et al., 2018).
- Pure state dependent pricing models struggle with empirical money non-neutrality (Nakamura and Steinsson, 2010; Costain et al., 2022).

## MOTIVATION FOR TIME VARIATION IN THE CALVO II



FIGURE 1: Seasonally adjusted share of unchanged prices,  $\theta_t$ , in the US from price tags data changes weighted according to the 2000 household consumption basket based on Nakamura et al. (2018).

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# 1. Implement a **time-varying price-setting frequency** in a NK model via the *Calvo law of motion*:

- update or not  $\mapsto$  discrete choice process;
- decision is based on the **present values** of updating;
- Time-dependent pricing with a flavour of state-dependence => highly tractable!
- 2. Does this improve the NK model with regard to fitting the Phillips curve, macro and micro-data?

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- 1. generates an asymmetric Phillips curve which is:
  - steep during boom;
  - flat during bust;
- 2. is consistent with **micro and macro**-data;
- 3. can **explain the shifts in the Phillips Curve** without large cost-push shocks, high indexation or very sticky prices;

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- Our extended model:
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#### 2 An extended NK model

**3** The asymmetric Phillips curve

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## THE CALVO LAW OF MOTION GRAF. PRESENT VALUES OF PRICING DECISIONS

- => How to approximate the resetting problem?
  - Our innovation: discrete choice model à la Brock and Hommes (1997), McFadden (2001) or Matějka and McKay (2015):

$$\theta_t = \frac{\exp\left(\omega U_t^f\right)}{\exp\left(\omega U_t^f\right) + \exp\left(\omega\left(U_t^* - \tau + \varepsilon_t^\theta\right)\right)},\tag{1}$$

θ<sub>t</sub>: Share of non resetting firms;
\* is the index for the optimal resetting price;
f is the index for the average old price;
U<sup>f</sup><sub>t</sub>, U<sup>s</sup><sub>t</sub>: Present values of the pricing decisions;
ω<sub>τ</sub>: Intensity of choice and fixed cost of updating;
ε<sup>θ</sup><sub>t</sub>: AR(1) shock explaining the residual variation.

#### $\Rightarrow$ Consistent with state-dependent pricing models.

#### DERIVATIONS (Rest of the model)

Calvo aggregation:

$$P_t = \left(\frac{\theta_t}{P_{t-1}^{1-\epsilon}} + (1-\theta_t)P_t^{*1-\epsilon}\right)^{\frac{1}{1-\epsilon}}$$
(2)

 Firm maximization problem (w/ linear production technology):

$$\max_{P_t^*} \mathbb{E}_t \sum_{j=0}^{\infty} \mathcal{D}_{t,t+j} \left( \prod_{k=0}^j \theta_{t+k} \right) \theta_t^{-1} \left[ \frac{P_t^*}{P_{t+j}} - \frac{\Gamma_{t+j}'}{P_{t+j}} \right] Y_{i,t+j}$$
  
s.t.  $Y_{i,t+j} = \left( \frac{P_t^*}{P_{t+j}} \right)^{-\epsilon} Y_{t+j}$ 

► Firm's FOC:

$$p_t^* = \frac{\epsilon}{\epsilon - 1} \frac{\mathbb{E}_t \sum_{j=0}^{\infty} \left( \prod_{k=0}^j \theta_{t+k} \right) \theta_t^{-1} \mathcal{D}_{t,t+j} \prod_{t+1,t+j}^{\epsilon} Y_{t+j} w_{t+j}}{\mathbb{E}_t \sum_{j=0}^{\infty} \left( \prod_{k=0}^j \theta_{t+k} \right) \theta_t^{-1} \mathcal{D}_{t,t+j} \prod_{t+1,t+j}^{\epsilon - 1} Y_{t+j}}$$
(3)



#### **3** The asymmetric Phillips curve

# NON-LINEAR DYNAMICS (FAIR AND TAYLOR, 1983)



FIGURE 2: Asymmetric impulse responses to a positive or negative demand shock in the small-scale NK model. The shock is a  $\pm 2.5\%$  shock at the discount factor.

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CALIBRATION INTUITION

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## THE NON-LINEAR NKPC (FAIR AND TAYLOR, 1983)



FIGURE 3: Simulated moments of the non-linear model under discount factor shocks.

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#### 2 An extended NK model

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## ESTIMATION RESULTS OF THE SMALL NK MODEL

Posteriors

- **Objective:** demonstrate the **quantitative** relevance of the mechanism.
- ▶ We estimate the model using data for the US (GDPC1, PCE, FEDFUNDS) from 1964 to 2019.
- ▶ Measurement equations are

$$y_t^{obs} = \hat{y}_t$$
  

$$\pi_t^{obs} = 100 \times \ln(\overline{\pi}) + \hat{\pi}_t, \quad \text{where} \quad \overline{\pi} = 1 + \gamma_\pi / 100$$
  

$$r_t^{obs} = 100 \times ((\overline{\pi} / \beta) - 1) + \hat{i}_t$$
  

$$\theta_t^{obs} = \theta_t,$$

Key novelty: Nakamura et al. (2018) micro-data for the last equation.

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## A DEMAND DRIVEN INFLATION CALVO SHARE



FIGURE 4: Historical decomposition, observed inflation, US data (1964-2019). GASTEIGER AND GRIMAUD PRICE SETTING FREQUENCY AND THE PHILLIPS CURVE

## Relevance of the endogenous Calvo model

DETAILED MOMENTS

(1964-2019	0 (full sample)	Filtered model	$\theta_t = \overline{\theta} \forall t$	$\epsilon^{\theta}_t = 0 \; \forall t$
$\pi_t$	mean median variance	3.3665 2.6056 5.3527	3.2370 2.6782 3.8370	$3.3926 \\ 2.6595 \\ 5.4351$
$\begin{array}{l} \operatorname{corr}(\pi_t, \theta_t) \\ \operatorname{corr}(\pi_t, \hat{y}_t) \end{array}$	skewness	$\begin{array}{c} 1.3271 \\ -0.8443 \\ 0.0839 \end{array}$	$\begin{array}{c} 0.8472\\0\\0.1442\end{array}$	$\begin{array}{c} 1.3343 \\ -0.9844 \\ 0.0734 \end{array}$

TABLE 1: Inflation moments and related statistics, filtered non-linear model and counter-factuals.



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#### 1. Assuming a static Calvo share has limitations;

- 2. We provide a model that approximates well the **aggregate** variation in price resetting;
- 3. The model is consistent with **micro-data and macro-data** dynamic;
- 4. The endogenous price resetting variation drives the non-linearity in the Phillips Curve;
- 5. The endogenous price resetting variation drives the skewness in inflation.

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Thank you for your attention.

Questions? Comments?

## THE PRESENT VALUE OF A PRICING DECISION (BACK)

▶ In a simple linear production NK economy we have :

$$\begin{aligned} U_t^x &= \mathbb{E}_t \sum_{k=0}^\infty \mathcal{D}_{t,t+k} \left( \prod_{j=0}^k \theta_{t+j} \right) \theta_t^{-1} \\ & \left[ Y_{t+k} \left( \frac{p_t^x}{(\Pi_{t,t+k-1}) \Pi_t^{-1}} \right)^{1-\epsilon} - Y_{t+k} w_{t+k} \left( \frac{p_t^x}{(\Pi_{t,t+k-1}) \Pi_t^{-1}} \right)^{-\epsilon} \right] \\ &= \left( p_t^{x^{1-\epsilon}} \phi_t - p_t^{x^{-\epsilon}} \psi_t \right) Y_t^{\sigma}, \end{aligned}$$

- $\theta_t$ : Share of non resetting firms;
- ▶  $p_t^x$ : Relative price ;
- $\blacktriangleright$   $w_t$ : real wage;
- $\Pi_t$ : is the cumulated inflation;
- $\epsilon$ : elasticity of substitution among goods;
- ▶  $\phi_t$  and  $\psi_t$ : numerator and denominator of the FOC of the optimal price decision.

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## CALVO LAW OF MOTION BACK



FIGURE 5: The Calvo law of motion (black). The y-axis is the level of  $\theta$  and the x-axis is the difference between the expected profit of not updating and updating the price.

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## ASYMMETRY IN THE PROFIT FUNCTION BACK



FIGURE 6: Comparative statics: present value of real profits as function of relative price at different levels of output.

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The negative relation between inflation and realized/expected Calvo (non-price resetting) share:

$$\hat{\pi}_t = \alpha_1 \hat{y}_t + \alpha_2 \mathbb{E}_t \hat{\pi}_{t+1} + \alpha_3 \mathbb{E}_t \hat{\phi}_{t+1} + \alpha_4 \hat{\theta}_t + \alpha_5 \mathbb{E}_t \hat{\theta}_{t+1} + \varepsilon_t^s, \quad (4)$$
  
with  $\alpha_1, \alpha_2, \alpha_3, \alpha_5 > 0 > \alpha_4.$ 

## THE NON-LINEAR MODEL BACK I

**Aggregate demand:**  $Y_t^{-\sigma} \exp(\epsilon_t^d) = \beta \mathbb{E}_t \left\{ \frac{(1+i_t)}{\pi_{t+1}} Y_{t+1}^{-\sigma} \exp(\epsilon_{t+1}^d) \right\}$ **Labor supply:**  $w_t = \exp(\epsilon_t^s) \chi N_t^{\varphi} Y_t^{\sigma}$ , Price setting freq. :  $\theta_t = \frac{\exp\left(\omega U_t^f\right)}{\exp\left(\omega U_t^f\right) + \exp\left(\omega\left(U_t^* - \tau + \epsilon_t^{\theta}\right)\right)},$ Value of firm:  $U_t^x = \left(p_t^{x^{1-\epsilon}}\phi_t - p_t^{x^{-\epsilon}}\psi_t\right)Y_t^{\sigma}$  for  $x \in \{*, f\}$ **Opt. relative price:**  $p_t^* = \frac{\epsilon}{\epsilon - 1} \frac{\psi_t}{\phi_t}$  $\psi_t = w_t Y_t^{1-\sigma} + \mathbb{E}_t \beta \theta_{t+1} \pi_{t+1}^{\epsilon} \psi_{t+1}$  $\phi_t = Y_t^{1-\sigma} + \mathbb{E}_t \beta \theta_{t+1} \pi_{t+1}^{\epsilon-1} \phi_{t+1}$ 

THE NON-LINEAR MODEL BACK II

Av. relative old price:  $p_t^f = 1/\pi_t$ **Inflation:**  $1 = (\theta_t \pi_t^{\epsilon-1} + (1-\theta_t)p_t^{*1-\epsilon})^{\frac{1}{1-\epsilon}}$ **Price dispersion:**  $s_t = (1 - \theta_t) p_t^{*-\epsilon} + \theta_t \pi_t^{\epsilon} s_{t-1}$ Aggregate output:  $Y_t = N_t/s_t$ . Monetary policy:  $\left(\frac{1+i_t}{1+\bar{i}}\right) = \left(\frac{1+i_{t-1}}{1+\bar{i}}\right)^{\rho}$  $\left(\left(\frac{\pi_t}{\overline{\pi}}\right)^{\phi_{\pi}} \left(\frac{Y_t}{\overline{Y}}\right)^{\phi_y}\right)^{(1-\rho)} \exp(\epsilon_t^r),$ **Cost-push shock:**  $\epsilon_t^s = \rho_s \epsilon_{t-1}^s - \mu_s u_{\epsilon_{t-1}}^s + u_{\epsilon_{t-1}}^s + u_{\epsilon_{t-1}}^s$ **Other shocks:**  $\epsilon_t^j = \rho_i \epsilon_{t-1}^j + u_{\epsilon_{j-1}}^j + u_{\epsilon$ where  $j \in \{d, r, \theta\}$ ,

with  $0 \le \rho_j, \rho_s < 1, 0 \le \mu_s < 1$  and  $u_{\epsilon^j,t}, u_{\epsilon^s,t} \sim \text{iid } \mathcal{N}(0, \sigma_j^2)$ .

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## CALIBRATION BACK

Price setting		Value	Source			
ω	Intensity of choice	10	-			
$\overline{\theta}$	Calvo share	0.75	Galí (2015)			
Mon	etary authority					
$\phi_{\pi}$	MP. stance, $\pi_t$	1.5	Galí (2015)			
$\phi_y$	MP. stance, $Y_t$	0.125	Galí (2015)			
ρ	Interest-rate smoothing	0	-			
$\overline{\pi}$	Gross inflation trend	1.008387	Average log growth of PCE			
			implicit price deflator, 1964-2019			
Prefe	erences and technology					
β	Discount factor	0.99	Galí (2015)			
$\sigma$	Relative risk aversion	1	Galí (2015)			
$\varphi$	Inverse of Frisch elasticity	0	Ascari and Ropele (2009)			
$\epsilon$	Price elasticity of demand	9	Galí (2015)			
Exogenous processes						
$\rho_d$	Discount factor shock, AR(1)	0.8	illustrative purpose			
$\rho_r$	MP shock, AR(1)	0.8	illustrative purpose			

TABLE 2: Calibrated parameters (Galí, 2015) for dynamic simulations (quarterly basis)

## PRIORS AND POSTERIORS (BACK)

	Prior				Posterior		
Price setting		Shape	Mean	STD	Mean	5%	95%
ω	Intensity of choice	$\mathcal{N}$	10	.5	8.3664	7.5543	9.1891
$\overline{ heta}$	Calvo share	B	.5	.1	0.7105	0.6984	0.7231
Monetary autho	rity						
$\phi_{\pi}$	MP. stance, $\pi_t$	$\mathcal{N}$	1.5	.15	2.4311	2.2542	2.6162
$\phi_y$	MP. stance, $Y_t$	$\mathcal{N}$	.12	.05	0.2499	0.1886	0.3101
$\rho$	Interest-rate smoothing	$\mathcal{B}$	.75	.1	0.1585	0.1006	0.2151
$\gamma_{\pi}$	Quarterly inflation trend	$\mathcal{G}$	.839	.1	0.7486	0.6610	0.8351
Preferences and	technology						
$100((\pi/\beta) - 1)$	Natural interest rate	$\mathcal{G}$	1.292	.1	1.1861	1.0507	1.3224
$\sigma$	Relative risk aversion	$\mathcal{N}$	1.5	.25	1.6180	1.2940	1.9398
$\varphi$	Inverse of Frisch elasticity	$\mathcal{N}$	2	.37	1.9044	1.3785	2.4297
Exogenous proce	sses						
$\sigma_d$	Discount factor shock, std.	$\mathcal{IG}$	.1	2	0.0255	0.0183	0.0320
$\sigma_s$	Cost-push shock, std.	$\mathcal{IG}$	.1	2	0.0322	0.0272	0.0371
$\sigma_r$	MP shock, std.	$\mathcal{IG}$	.1	2	0.0079	0.0072	0.0086
$\sigma_{\theta}$	Resetting shock, std.	$\mathcal{IG}$	.1	2	0.0139	0.0121	0.0155
$ ho_d$	Discount factor shock, AR(1)	$\mathcal{B}$	.5	.1	0.9362	0.9173	0.9552
$\rho_s$	Cost-push shock, AR(1)	$\mathcal{B}$	.5	.1	0.9779	0.9676	0.9889
$\mu_s$	Cost-push shock, MA(1)	$\mathcal{B}$	.5	.1	0.1732	0.1195	0.2265
$\rho_r$	MP shock, $AR(1)$	$\mathcal{B}$	.5	.1	0.5271	0.4789	0.5770
$ ho_{ heta}$	Resetting shock, $AR(1)$	$\mathcal{B}$	.5	.1	0.7749	0.7071	0.8427
Log-likelihood					-74.6242		

TABLE 3: Estimated parameters of the augmented small-scale NK model (US: 1964-2019).  $\mathcal{B}, \mathcal{G}, \mathcal{IG}, \mathcal{N}$  denote beta, gamma, inverse gamma and normal distributions, respectively.

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## AN ENDOGENOUS CALVO LAW OF MOTION BACK



FIGURE 7: Historical decomposition, observed Calvo share, US data (1964-2019). GASTEIGER AND GRIMAUD PRICE SETTING FREQUENCY AND THE PHILLIPS CURVE 9 / 13

## RELEVANCE OF THE MODEL (EXPANDED) BACK

(a) 1964-2	019 (full sample)	Filtered model	$\epsilon_t^{\theta} = 0 \forall t$	$\epsilon_t^s = 0 \ \forall t$	$\epsilon_t^s = \epsilon_t^\theta = 0 \ \forall t$	$\epsilon_t^d = 0 \forall t$	$\epsilon_t^r = 0 \forall t$	$\epsilon^d_t = \epsilon^r_t = 0 \ \forall t$
		9.9007	2 2020	0.0707	2.4012	9.9105	9.0171	0.0070
$\pi_t$	mean	3.3003	3.3920	3.3723	3.4013	3.3195	3.0131	2.9078
	median	2.0056	2.0393	2.1015	2.7123	2.9805	2.9039	2.9555
	variance	3.3327	3.4331	5.2905	3.3741	3.1133	1.9792	0.1025
com(= 0)	skewness	1.3271	1.5545	1.2980	1.3100	0.7599	0.8554	0.5959
$com(\pi_t, \sigma_t)$		-0.0443	0.0724	0.0306	-0.9890	0.0004	-0.1249	0.4005
$con(n_t, g_t)$		0.0835	0.0134	*0.0250	-0.0350	-0.0554	0.1702	*0.3882
(b) 1964-1	984							
$\pi_t$	mean	5.3995	5.4256	5.3968	5.4270	4.4178	3.9173	2.9924
	median	5,1631	5.1602	4.9738	4,9894	4.0428	3.4877	2.9997
	variance	6.0894	6.2343	5.8975	6.0505	4.7642	2.0190	0.1814
	skewness	0.4630	0.4876	0.4977	0.5253	0.9690	1.0406	0.3136
$corr(\pi_t, \theta_t)$		-0.9327	-0.9951	-0.9288	-0.9953	-0.8757	-0.8319	-0.4095
$\operatorname{corr}(\pi_t, \hat{y}_t)$		0.0905	0.0802	-0.0136	-0.0486	-0.0741	0.0891	-0.5886
(c) 1985-2	003							
$\pi_t$	mean	2.3207	2.3314	2.3316	2.3405	2.1526	3.1477	2.9542
	median	2.2032	2.2279	2.1992	2.1889	2.0992	3.0875	2.9703
	variance	0.7802	0.7958	0.8222	0.8333	0.5783	0.7724	0.0441
	skewness	0.7364	0.7155	0.8576	0.8082	0.1354	-0.0328	0.0495
$\operatorname{corr}(\pi_t, \theta_t)$		-0.6005	-0.9820	-0.6236	-0.9848	-0.2971	-0.7056	-0.2960
$\operatorname{corr}(\pi_t, \bar{y}_t)$		0.3484	0.3390	0.1707	0.2207	-0.4339	0.5908	-0.6399
(d) 2004-2	014							
π.	mean	2.0393	2 1094	2.0240	2 1017	3 3201	1 7428	2.9709
	median	2.0967	2.0811	2.0509	2 1373	3 4543	1 4219	2 9350
	variance	0.9520	1.0373	1 1295	1 1798	0.7157	0.5455	0.0802
	skewness	-0.4800	-0.2448	-0.7384	-0.5228	-0.5588	0.6189	1.3824
$corr(\pi, \theta_i)$		0.2980	-0.9530	0.3193	-0.9351	0.1237	-0.2042	-0.5880
$corr(\pi_t, \hat{y}_t)$		0.5540	0.4577	0.4975	0.5322	-0.2105	0.7310	-0.5130
(e) 2015-2	019							
$\pi_t$	mean	1.6207	1.6196	1.6882	1.6916	3.1784	1.3842	2.9028
	median	1.7169	1.7643	1.8971	1.9032	3.4464	1.3859	2.9042
	variance	0.9074	0.9890	0.8298	0.8996	0.7946	0.1362	0.0446
	skewness	-0.5074	-0.6060	-0.5028	-0.5992	-0.1402	-0.0915	0.6438
$corr(\pi_t, \theta_t)$		-0.7487	-0.9096	-0.7578	-0.9210	-0.8215	-0.7935	-0.4349
$\operatorname{corr}(\pi_t, \hat{y}_t)$		0.1297	0.0907	0.8588	0.8924	-0.2886	0.3788	-0.6304

 TABLE 4: Inflation moments and related statistics, filtered non-linear model and counter-factuals.

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