Pulling and Pushing Distressed Firms With a String: The Asymmetric Effects of Monetary Policy

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Motivation (I): MP Tightening and Firms in Distress

- Stance of U.S. monetary policy has tightened significantly since March 2022
- ► High share of firms in financial distress compared to previous tightening episodes



Motivation (II): Asymmetric Effects of MP

- Macro-econometric literature: tightening monetary policy shocks have larger effects on economic activity than loosening shocks
 - Angrist et al. (2018); Barnichon et al. (2017, 2022); Debortoli et al. (2020); Jordà et al. (2020); Tenreyro and Thwaites (2016)
 - Based on macro data
- Some papers discuss potential channels informally (downward nominal wage rigidity, financial factors,....) but no empirical evidence

Research Questions

- Asymmetry in strength of effects of tightening and easing shocks on investment and employment?
 - > Yes: tightening transmits more strongly into investment and employment than easing
- Heterogeneous response of distressed vs healthy firms to contractionary and expansionary shocks?
 - Yes, firm distress strengthens the transmission of monetary policy, but only for contractionary shocks
- Evidence of a financial mechanism to explain this asymmetry?
 - Yes: credit constraints and external financing worsen following contractionary policy when firms are in distress, but barely respond for healthy firms or after easing shocks
 - \Rightarrow Significant response only for distressed firms during contractionary shocks

Literature

- Firm financial heterogeneity in the transmission of monetary policy
 - Cloyne et al. (2023); Gertler and Gilchrist (1994); Ottonello and Winberry (2020)
 - Financial factors matter significantly for transmission
 - Disagreement about the sign of effects
 - Empirical models are linear: no asymmetry in transmission
- Macro literature on the asymmetric transmission of monetary policy
 - Angrist et al. (2018); Barnichon et al. (2017, 2022); Debortoli et al. (2020); Jordà et al. (2020); Tenreyro and Thwaites (2016)
 - Monetary tightening has strong effects on economic activity
 - Monetary accommodation generates substantially less pronounced responses
 - Literature does not address financial channels behind asymmetry
- ► We combine the two literatures and reconcile some conflicting evidence

Data

- Micro data allows us to shed light on channels
- Firm-level balance sheet
 - Compustat sample, U.S. nonfinancial firms, quarterly between 1995 and 2019
- Firm-level distress
 - CRSP
 - Distance to Default (D2D): Merton distance to default model, which takes as inputs the firm's equity valuations and leverage.
 - Distress: 25th percentile of D2D distribution; otherwise healthy
- Monetary policy
 - Monetary policy shocks from Miranda-Agrippino and Ricco (2021)
 - High-frequency market surprises around monetary policy announcements
 - Abstract from new information from the Federal Reserve regarding the economy
 - Separate the shocks series into accommodative and contractionary shocks

Aggregate Asymmetry– Investment



Investment drops following tightening shocks but is unresponsive to easing shocks

Aggregate Asymmetry– Employment



Employment drops following tightening shocks but is unresponsive to easing shocks

Channels

Downward Nominal Wage Rigidity (Debortoli et al., 2020)

- ► Expansionary monetary shock stimulates aggregate demand putting upward pressure on nominal wages → small effect on output
- Contractionary shock reduces aggregate demand and makes the downward wage rigidity binding → larger reduction in output
- Financial Channel
 - Tightening \rightarrow access to external financing deteriorates more for firms in distress
 - ► Easing → external financing conditions do not change appreciably enough for the two groups of firms
 - Test by exploiting heterogeneity across firms in terms of their ex-ante level of distress

Empirical Specification

$$\Delta_{h} \log Y_{i,t+h} = \left(\rho^{h} + \lambda^{h+} \Delta r_{t}^{+} + \lambda^{h-} \Delta r_{t}^{-}\right) \left(Distressed_{i,t-1} + Healthy_{i,t-1}\right) + \alpha^{h} \text{controls}_{i,t-1} + \eta_{i} + \epsilon_{i,t+h}, \tag{1}$$

- ► $\Delta_h \log Y_{i,t+h}$ is the change in the log of the real stock of capital/employment between the end of quarter t 1 and the end of quarter t + h and Δr_t
- Δr_t is the monetary surprise in quarter t
 - We decompose Δr_t into tightening and easing shocks (Δr_t^+ and Δr_t^-)
 - Standardized with zero mean and standard deviation of one (≈ 8 bp)
- We classify firms into financially distressed firms and healthy firms

Investment Results – Tightening



I. Tightening Shocks = $+\Delta r (\Delta r > 0)$

Investment Results - Easing

II. Easing Shocks = $-\Delta r (\Delta r < 0)$



Investment Results – Triple Interaction

	$Log(Capital)_{t+8} - Log(Capital)_{t-1}$		
	(1)	(2)	(3)
Shock	-1.218***		
	(0.154)		
Shock \times Stress	0.295***	0.227***	0.086*
	(0.038)	(0.041)	(0.046)
Chaele Centr	0.010*		
Shock × Contr.	-0.613*		
	(0.319)		
Shock \times Stress \times Contr.	-0.447***	-0.380***	-0.118*
	(0.066)	(0.073)	(0.070)
R-squared	0.333	0.368	0.413
N	172,634	174,634	147,918
Firm FE	Y	Y	Y
Time FE	-	Y	-
Industry-Time FE	Ν	-	Y
Industry-Quarter FE	Y	-	-
Agg Controls Int.	Ν	Ν	Y

Employment Results – Tightening



Employment Results – Easing



Employment Results – Triple Interaction

	$Log(Emp)_{t+8} - Log(Emp)_{t-1}$		
	(1)	(2)	(3)
Shock	-0.970***		
	(0.103)		
Chaolis - Otrago	0.007***	0 155***	0.000*
Shock × Stress	0.227	0.155	0.063
	(0.026)	(0.027)	(0.032)
Shock \times Contr.	-1.198***		
	(0.238)		
	(0.200)		
$Shock \times Stress \times Contr.$	-0.424***	-0.319***	-0.138***
	(0.046)	(0.050)	(0.052)
R-squared	0.358	0.399	0.438
N	171,089	173,051	146,967
Firm FE	Y	Y	Y
Time FE	-	Y	-
Industry-Time FE	Ν	-	Y
Industry-Quarter FE	Y	-	-
Agg Controls Int.	Ν	Ν	Y

Potential Channel

▶ Policy tightening → access to external financing deteriorates and stress increases



Potential Channel

▶ Policy tightening → access to external financing deteriorates and stress increases

▶ Policy easing → access to external financing does not improve much



Potential Channel

- ▶ Policy tightening → access to external financing deteriorates and stress increases
 - Distressed firms borrow less
 - Healthy firms' financial stress increases but not enough to hit borrowing constraint
- ▶ Policy easing \rightarrow access to external financing does not improve much
 - No appreciable improvement for either group and insignificant effect on borrowing



Debt Results – Tightening



Debt Results –Loosening



Theoretical Mechanisms

Models with occasionally binding financial constraints

- Contractionary policy pushes firms closer to binding constraints
- Mendoza (2010), He and Krishnamurthy (2012, 2013), Brunnermeier and Sannikov (2014), Guerrieri and Iacoviello (2017)
- Theories of credit rationing
 - Supply curve of credit bends backward when rates are high
 - Jaffee and Stiglitz (1990), Freixas and Rochet (2008), Walsh (2010)
- Models with costly debt default and costly equity issuance
 - Contractionary policy pushes firms closer to default
 - Hennessy and Whited (2007), Gomes, Jermann, and Schmid (2016), Bolton, Wang, and Yang (2021)

Conclusion

- Strong empirical support for hypothesis that financial frictions in nonfinancial firms are important to explain monetary policy asymmetry
- Strength of transmission of monetary policy depends on aggregate distribution of firm financial distress.
- In current context of high share of distressed firms → potency of recent interest rate increases by Federal Reserve could be high

APPENDIX

Monetary Policy Shocks



- Similar average size of easing and tightening shocks
- State-independence of shocks

Robustness– Alternative Measure of Distress

Tightening Shocks = $+\Delta r (\Delta r > 0)$



Robustness– Alternative Measure of Distress

II. Easing Shocks = $-\Delta r (\Delta r < 0)$



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